

BENEFITS

- Pre-competed contract vehicle, eliminating the need for lengthy proposal effort
- Streamlined acquisition process reduces acquisition cycle by months
- Ability to rapidly commit funds
- Low contract management burden

RESULTS

- On average, contracts awarded within 60 days of proposal submittal.
- For an aircraft maritime surveillance demonstration, it took only five weeks from first contact to contract award.
- Contractor competence, contract flexibility, quick response, reduced costs and ease of use are all underlining factors in the Government's choice of ATSP.

The Advanced Technology Support Program provides customer access to Lockheed Martin's expertise, products, and services.



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Advanced Technology Support Program

Contracting Vehicle of Choice



LOCKHEED MARTIN 

WHAT IS ATSP?

Advanced Technology Support Program, or ATSP, is a government-wide contracting vehicle that allows the Government quick and easy access to Lockheed Martin's resources and expertise.

ATSP is administered by the Defense Microelectronics Activity (DMEA), an Office of the Secretary of Defense (OSD).

ATSP is pre-competed. Each Lockheed Martin company uses their own rates. This structure reduces the cost of bid-and-proposal activities enabling contract awards in six to eight weeks. The prime contractor for Lockheed Martin ATSP is Lockheed Martin Rotary and Mission Systems (RMS).

The ATSP scope allows for technology insertion through studies and analyses, development and limited production.

ATSP is accessible to all federal agencies.



CONTRACT

- ID/IQ \$17.4 billion ceiling
- Choice of task order pricing arrangements: Cost Plus Fixed Fee (CPFF), Cost Plus Incentive Fee (CPIF), Fixed Price Incentive – Firm Target (FPIF) or Firm Fixed Priced (FFP) contracts
- Foreign military sales (FMS) engineering efforts are allowable
- No production exclusion clause

SCOPE

Electronics Systems Upgrades

- Studies and analyses
- Prototyping, simulation and demonstration
- Advanced technology insertions
- Engineering design models
- Limited production
- Engineering and manufacturing development
- Risk reduction
- Parts obsolescence
- Performance enhancements
- Reliability/maintainability
- Avionics systems
- Electro-optical systems
- Microelectronics
- Software design, simulation and test

APPLICABLE TO

- Diminishing Manufacturing Sources and Material Shortages (DMSMS)
- Advanced technology insertion
- Analyses and trade studies
- Hardware and software upgrades
- Form, fit, function replacement
- Risk reduction
- Limited production

EXAMPLE ATSP PROGRAMS

- **Analyses and Trade Studies:** Hypersonic Discovery (HyperD) Study
- **Prototyping:** Future Anti-Submarine Warfare (ASW) Weapon System Design Concept
- **Demonstration:** Radio Identification (RID) Phase-II Systems Engineering / Demonstrations
- **Advanced Technology Insertion:** Advanced Miniaturized Electronics Packaging
- **Engineering Design Models:** Single Integrated Air Picture (SIAP) Behavior Model
- **Limited Production:** Special Mission Processor Upgrade and Low Rate Initial Production (LRIP)

TYPICAL AWARD

Step 1

Government agency develops program requirements and deliverables and submits to DMEA

Step 2

DMEA and government agency create a Contractual Engineering Task (CET) from the requirements

Step 3

Government agency sends funds via a Military Interdepartmental Purchase Request (MIPR) to DMEA

Step 4

DMEA issues a Request for Proposal (RFP) to the ATSP contractor(s)

Step 5

ATSP contractor and performing company prepare and submit proposal to DMEA

Step 6

DMEA and ATSP contractor negotiate and award contract